

## • WHAT IS THE LEADER EXCHANGE PROGRAM?

The Buffalo Niagara Partnership's Leader Exchange Program is a component of our Executive Exchange Program, designed as a unique peer-to-peer professional development program. The Partnership developed this program for leaders with at least 7 years of business, industry or professional experience who want to hone their skills and learn how to navigate the business environment in Buffalo Niagara.

## • WHAT MAKES THE PROGRAM DIFFERENT?

Participants join a small, confidential, group of developing professionals from diverse industries and backgrounds. An experienced facilitator customizes the program to focus on specific group goals, objectives, and challenges.

## • HOW IS THE PROGRAM STRUCTURED?

The Leader Exchange group is comprised of 10 to 15 participants who meet once a month from 8:30 AM to 10:30 AM on a designated weekday. The group is formed specifically for the developing leaders attending and customized by the group facilitator based on the specific needs of each individual and the group as a whole.

## • WHO SHOULD JOIN LEADER EXCHANGE?

This group is designed for leaders who meet the following criteria:

- They manage at least one person
- Individuals who possess at least 7 years of business, industry or professional experience
- Professionals that have been identified, by their management, as an employee with career advancement potential

## • WHAT INDUSTRIES ARE REPRESENTED?

A diverse range of participants sets Leader Exchange apart from other programs. Each applicant is hand placed into a group to ensure a diverse set of industry representatives.

## • WHAT IS THE PROGRAM COST?

The program is available to BNP members for \$1,500, about one-third the cost of similar programs. The cost for non-members is \$2,500. Participants can renew on a yearly basis, and join at any time. The group meets every month, with the exception of July and August.

## • BONUS:

Includes a complimentary assessment / member.

## HOW DO I APPLY FOR LEADER EXCHANGE?

Learn more and apply at: [thepartnership.org/leaderexchange](http://thepartnership.org/leaderexchange)