

FAQs

- **WHAT IS THE LEADER EXCHANGE PROGRAM?**

The Buffalo Niagara Partnership's Leader Exchange Program is a component of our Executive Exchange Program, designed as a unique peer-to-peer professional development program. The Partnership developed this program for leaders with at least 7 years of business, industry or professional experience who want to hone their skills and learn how to navigate the business environment in Buffalo Niagara.

- **WHAT MAKES THE PROGRAM DIFFERENT?**

This is a members-only program, an added Partnership member benefit, with complete confidentiality. Participants join a small group of developing professionals from diverse industries and backgrounds. An experienced facilitator customizes the program to focus on specific group goals, objectives, and challenges.

- **HOW IS THE PROGRAM STRUCTURED?**

The Leader Exchange group is comprised of 10 to 15 participants who meet once a month from 8:00 AM to 10:00 AM on a designated weekday in the comfort of the Partnership office or members place of business. The group is formed specifically for the developing leaders attending and customized by the group facilitator based on the specific needs of each individual and the group as a whole.

- **WHO SHOULD JOIN LEADER EXCHANGE?**

This group is designed for leaders who meet the following criteria:

- They manage at least one person
- Individuals who possess at least 7 years of business, industry or professional experience
- Professionals that have been identified, by their management, as an employee with career advancement potential

- **WHAT INDUSTRIES ARE REPRESENTED?**

A diverse range of participants sets Leader Exchange apart from other programs. Each applicant is hand placed into a group to ensure a diverse set of industry representatives.

- **WHAT IS THE PROGRAM COST?**

The program is available to Partnership members for \$1,250, about one-third the cost of similar programs. Participants can renew on a yearly basis, and join at any time. The group meets every month, with the exception of July and August.

- **BONUS:**

Includes a complimentary assessment / member.

HOW DO I APPLY FOR LEADER EXCHANGE?

▶▶ Download an application at thepartnership.org/leaderexchange. ◀◀

FOR MORE INFORMATION, CONTACT:

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