FAQ

• WHAT IS THE LEADER EXCHANGE PROGRAM?
The Buffalo Niagara Partnership’s Leader Exchange Program is a component of our Executive Exchange Program, designed as a unique peer-to-peer professional development program. The Partnership developed this program for leaders with at least 7 years of business, industry or professional experience who want to hone their skills and learn how to navigate the business environment in Buffalo Niagara.

• WHAT MAKES THE PROGRAM DIFFERENT?
Participants join a small, confidential, group of developing professionals from diverse industries and backgrounds. An experienced facilitator customizes the program to focus on specific group goals, objectives, and challenges.

• HOW IS THE PROGRAM STRUCTURED?
The Leader Exchange group is comprised of 10 to 15 participants who meet once a month from 8:30 AM to 10:30 AM on a designated weekday. The group is formed specifically for the developing leaders attending and customized by the group facilitator based on the specific needs of each individual and the group as a whole.

• WHO SHOULD JOIN LEADER EXCHANGE?
This group is designed for leaders who meet the following criteria:

• They manage at least one person
• Individuals who possess at least 7 years of business, industry or professional experience
• Professionals that have been identified, by their management, as an employee with career advancement potential

• WHAT INDUSTRIES ARE REPRESENTED?
A diverse range of participants sets Leader Exchange apart from other programs. Each applicant is hand placed into a group to ensure a diverse set of industry representatives.

• WHAT IS THE PROGRAM COST?
The program is available to BNP members for $2,500, about one-third the cost of similar programs. The cost for non-members is $4,000. Participants can renew on a yearly basis, and join at any time. The group meets every month, with the exception of July and August.

• BONUS:
Includes a complimentary assessment / member.

HOW DO I APPLY FOR LEADER EXCHANGE?
Learn more and apply at: thepartnership.org/leaderexchange