

# FAQ

## WHAT IS THE EXECUTIVE **EXCHANGE PROGRAM?**

The Buffalo Niagara Partnership's Executive Exchange Program is a unique peer-to-peer, professional development program for senior level business executives to meet, share experiences and resolve business challenges in a comfortable and confidential setting.

#### WHAT MAKES THE PROGRAM **DIFFERENT?**

Executive Exchange is completely confidential and participants are matched to a small group of executives from diverse industries and backgrounds. Experienced facilitators customize the program to focus on both individual and group goals, objectives and challenges.

## HOW IS THE PROGRAM STRUCTURED?

There are currently three Executive Exchange groups catering to senior level business executives. Each group is comprised of 10 to 15 participants who meet once a month from 8:00am to 10:00am on a designated weekday. The groups are formed specifically for the executives attending and customized by the group facilitator based on specific needs.

# HOW DO I KNOW WHICH **GROUP TO JOIN?**

A BNP Member Services Rep will assist you in selecting the best group for your particular goals and objectives based on your application.

## WHO SHOULD JOIN **EXECUTIVE EXCHANGE?**

Executive Exchange is designed for senior level business executives with decision-making responsibilities who want to excel in their field and grow their business. Examples include CEOs, COOs, CFOs, controllers and other highranking senior executives.

# WHAT INDUSTRIES ARE REPRESENTED?

A diverse range of participants from different industries sets Executive Exchange apart from other programs, including professional services, manufacturing, education, medical, legal, financial, development, energy and hospitality to name a few.

#### WHAT IS THE PROGRAM COST?

The program is available to Partnership members for \$2,500, about one-tenth the cost of similar master-mind programs. Non-member price is \$4,000. Participants can renew on a yearly basis, and join at any time. The group meets every month, with the exception of July and August.

#### **HOW DO I APPLY FOR EXECUTIVE EXCHANGE?**



Learn more and apply at: thepartnership.org/executive-exchange



