New York Lieutenant Governor tours Tapecon after Partnership helps extend an invitation

Founded in 1919 in Buffalo, Tapecon is a high tech innovator in contract manufacturing, serving OEM customers worldwide in the industrial, electronic and medical devices markets, to name a few.

Company president, Steven Davis – chair of the Buffalo Niagara Partnership’s Manufacturers’ Council – recently met New York Lieutenant Governor Kathy Hochul at a medical technology conference in Albany. Lieutenant Governor Hochul had given an address at the conference and she and Davis spoke afterward about her possibly visiting the company’s Buffalo manufacturing facility.

Tapping Partnership resources
As a follow up to their meeting, Davis wanted to extend a formal invitation to the Lieutenant Governor to take a tour of Tapecon, recently named one of the area’s Top Private Companies by Buffalo Business First. He turned to Grant Loomis, Vice President of Government Affairs at the Partnership, for help in making the connection to the lieutenant governor’s office.

“The Partnership made it easy to contact the New York lieutenant governor’s team to arrange the visit,” Davis explained. “As a Partnership member, I appreciate the government affairs work they do and was able to save valuable time and resources in finding the right channel to her office.”

Lieutenant Governor Hochul paid a visit to Tapecon about a month after the conference and toured the company’s manufacturing operations.

“It was a great opportunity to show her what we do and how we rely on a top quality workforce at Tapecon,” he noted. “I appreciate the Partnership’s role in helping us connect with Lieutenant Governor Hochul.”

How can the Partnership connect you with business solutions?
Tapecon offers just one example of how the Buffalo Niagara Partnership is committed to deeper engagement with our members and the community. Learn more about what membership can do for your business.