

PARTNER SUCCESS

How the Partnership works for the success of our members



Elizabeth Galanis-Miller, Market Account Manager
Sealing Devices Inc. – Member Since: 1996

Opportunities offered by Partnership membership come in many shapes for Sealing Devices.

Fly on a plane, undergo a medical test or turn on an LED light, and chances are there's a Sealing Device product involved somehow. Founded in 1963, Sealing Devices in Lancaster, NY manufactures gaskets, O-rings and seals in all shapes and sizes for a wide variety of industries.

A long-time Buffalo Niagara Partnership member, Sealing Devices is even more engaged in its membership now. Elizabeth Galanis-Miller, Market Account Manager at the company, was named a 2016 Spotlight Professional for BN360, the Partnership's program dedicated to young professionals. She also serves on the Partnership's Manufacturers Council which is focused on promoting industry growth and expansion in the region.

"There are so many opportunities offered through the Partnership, membership can be tailored to what is best for the company," Elizabeth explains. "After joining BN360, I began to see the many other ways Sealing Devices can benefit from being an engaged member."

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Extra insight

Elizabeth notes that Sealing Devices is a rapidly growing, privately-owned business always seeking to achieve success in many different areas, from hiring a strong workforce to connecting with new customers and suppliers. She says the diversity of services and programs offered by the Partnership is a great advantage for the company.

How can the Partnership help your business unseal more opportunities?

Sealing Devices and their tailored approach to membership is just one example of how the Buffalo Niagara Partnership is committed to deeper engagement with our members and the community. Learn more about what membership can do for your business.

