



Some straight talk on . . .

HEALTH INSURANCE MANDATE LEGISLATION

If you don't call Albany today, there's a very real chance you'll be forced to pay the state \$3,000 per year for every one of your employees.

Yes, you're reading this right. And it could get even worse than that.

A fringe group has convinced Albany legislators that the solution to New York's health care crisis is to slap enormous taxes on the businesses of New York State—large and small. In theory, this huge pot of money would go to cover uninsured workers in New York. But there's no good plan to do that.

There are plenty of plans to take away your hard-earned money, though.

Say you're a small business owner with 7 employees. You'd be sending the state \$21,000 next year, unless you already cover 80% or more of your employees' health care premiums. Do you have that much extra money? What will happen to your business?

Say you're a growing business with 35 employees. A bill for \$105,000 from Albany would land on your desk next year. That might be three good jobs you'd have to cut—or some new equipment you'd never get. And this bill's coming back every year.

If you're lucky enough to be a large company with 100 or more employees, you'd start out paying \$3 per hour for every employee-hour worked. That's \$717,600 per year for a business with 115 full-time hourly employees. If your company already pays some health insurance premiums, you still have to pay the state ... and then jump through hoops and red tape to apply for a "rebate" at the end of the year. Oh, and that \$3 per hour increases every year, tied to the medical consumer price index.

Mad yet? Or thinking about another look at the relocation packages in Pennsylvania or North Carolina?

There's plenty more in the legislation, and you can dig deeper at www.bcnys.org/inside/healthcom.htm.

What you need to do **right now** is call your Senator and Assembly Member. **Don't hold back.** Fill in your own blanks and make the call today.

- "These health insurance mandate bills are going to cost me \$____ every year. I'll have to fire ____ employees / skip that new product launch / close my doors."
- "Do you know how much more business I'll have to generate to get this kind of money? It's ____ more spaghetti dinners I'll need to sell / 1,143 more carpets I'll need to clean / 82 new clients I'll need to secure / ____ new homes I'll have to build. And that's just to break even next year!"
- "If I had this money in the first place, I'd already be spending it on my employees."

Senate switchboard: 518-455-2800 Assembly Switchboard: 518-455-4100
Senate Majority Leader Bruno: 518-455-3191

Call your representatives in Albany today with the message: Stop the health insurance mandate bills!